

unitech

JOIN OUR TEAM

Junior Territory Manager for UK (40 hours) Are you looking for a career instead of a job?

We are looking for an ambitious and proactive Junior Territory Manager for our customers in United Kingdom (and Ireland). You will have much contact with customers and prospects and will create possibilities to sell our devices. Therefore you don't hesitate to pick up the phone and call existing and new customers. You like to work independently, but not alone and guidance from your manager to grow is something you really like.

YOUR JOB RESPONSIBILITIES ARE:

- Together with our Territory Manager UKI you meet the sales target with your best effort;
- Identifying potential new customers and recruit them to be company's new partners;
- Attending promotion events;
- Help to implement local campaigns for new product launches, marketing campaigns & promotional actions together with your manager;
- Contact person for customer inquiries and questions and ensure communication to the rest of the organization;
- Daily sales related administration and documentation of work using CRM tools.

We offer a challenging position within a dynamic, international and developing organization with a market conform salary.

QUALIFICATIONS

- A hunters mentality;
- Minimum one years' experience in a sales function;
- A customer service background would be a benefit but is not essential;
- Preferably working experience/interested in computer related business;
- Ambitious, result oriented, self-motivated, confident and fast learner;
- Preferably based in the South East of the UK.

unitech WHO ARE WE...

Unitech Europe is one of the international subsidiaries (China, Japan and USA) of Unitech Electronics Corporation in Taiwan and a supplier of world class AIDC (automatic identification and data capture) and RFID devices. We manufacture a wide range of enterprise solutions such as mobile computers, rugged handheld PDAs, wearables, tablets, RFID readers/writers, barcode scanners (1D/2D, DPM and ESD safe), embedded readers and software support. Our products bring value to customers throughout the world in various industries, such as logistics, healthcare, retail, warehousing, manufacturing, transportation, and field services. From our location in Tilburg, The Netherlands, we serve the enterprise market for the EMEA regions (Europe, Middle East and Africa). From this location we can quickly and effectively provide service in the fields of sales, marketing and technical support.

If you have the drive, ability and rise to this challenge you can apply by sending your application to MarkJacobs@eu.ute.com. For more information please visit <https://eu.ute.com> or contact Mark Jacobs, Territory Manager UKI, (+44) 07379 865755.



Unitech Europe

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